

- 1. Make an abrasión or mechanical peel of the area to be treated in order to remove keratinocytes and increase skin permeability
- 2. Cleanse with non-alcoholic product
- 3. Apply mixture by dropping little quantity out of the syringe only over a small area until complete absorption, move on with the next area. Respect the time indicated by your device manufacturer. If your device needs a conductor gel, mix the solution to it or apply first the gel over the area and drop the mixture.
- 4. Finishing the treatment remove product remaining.
- 5. Apply post cream. Recommend maintenance with MesoAge and MesoVita. Inform patient about Ageing related issues as nutrition, smoking, sun exposure and balanced life style.
- 6. Register in the patient chart the mixture used, the area treated and other observations.

Create most appropriate mixture individually for your client's skin problem.

Mixtures quantities can be changed according to the treated area and the system used.

MIX 1

MIX 2

MIX 3

MIX 5

MIX 4

PRODUCT

Dexpanthenol Glycolic Acid

Dexpanthenol

Glycolic Acid

Dexpanthenol

Glycolc Acid

Biotin

Vitamin A

QUANTITY / ARE

5 ml

QUANTITY / AREA

2′5 ml 2 ml 2 ml

OLIANITITY / ADEA

5 ml 2 ml 2 ml AREAS

Face

Face

Face

PRODUC^{*}

Dexpanthenol Glycolic Acid Vitamin C QUANTITY / AREA

2 ml 5 ml AKEAS

Back

PRODUCT

Dexpanthenol Biotin X-ADN 20/111111

2′5 ml 2 ml 2′5 ml AREAS



MIX 6 ACNE PRODUCT

BCN Base

Glycolic Acid Vitamin A QUANTITY / AREA

3 ml 2 ml 2 ml AREAS

Back

Face Cleavage

MIX 7 ACNE PRODUCT

BCN Base

Dexpanthenol Glycolic Acid QUANTITY / AREA

3 ml 2 ml 2 ml AREAS

Back

Face Cleavage

MIX 8

PRODUCT

BCN Base

Gingko Biloba Vitamin C QUANTITY / AREA

3 ml 2 ml 2 ml ADEAG

Face

MIX 9 COUPEROSE PRODUCT

BCN Base

Rutin&Melilot Extr.
Polyvitamins

QUANTITY / AREA

3 ml 2 ml 2 ml AREAS

Face

APPROX QUANTITIES

SESSIONS

DEVICES

First 4 weeks: 1-2 weekly sessions

Following 4-8 weeks: 1 fortnightly session

Monthly maintenance session

Face [7-15 ml]

Neck & décolleté [5-10 ml]

· Both hands [3 ml]

electroporation, iontophorese, ultrasound, thermotherapy, vacotherapy, galvanic & continous currents, radiofrequency, dermal roller, etc.



CELLULITE Protocols for transdermal delivery



- 1. Make an abrasion or mechanical peel of the area to be treated in order to remove keratinocytes and increase skin permeability
- 2. Cleanse with non-alcoholic product
- 3. Apply mixture by dropping little quantity out of the syringe only over a small area until complete absorption, move on with the next area. Respect the time indicated by your device manufacturer. If your device needs a conductor gel, mix the solution to it or apply first the gel over the area and drop the mixture.
- 4. Finishing the treatment remove product remaining.
- 5. Apply post cream. Recommend maintenance with MesoCell. Inform patient about Cellulite related issues as nutrition, smoking, physical exercise, proper hydration.
- 6. Register in the patient chart the mixture used, the area treated and other observations.

Create most appropriate mixture individually for your client's skin problem. Mixtures quantities can be changed according to the treated area and the system used.

PRODUCT

Artichoke Extract

Organic Silica

L-Carnitine

Rutin & Melilot Extract

QUANTITY /

5 ml

5 ml

5 ml 2 ml

Thighs

AREAS Thighs

L-Carnitine

Rutin & Melilot Extract

Caffeine

Sodium Pyruvate

QUANTITY / AREA

5 ml

4 ml

2 ml

4 ml

PRODUCT

L-Carnitine

Rutin & Melilot Extract

Caffeine

Organic Silica

QUANTITY / AREA

5 ml

2 ml

2 ml

5 ml

AREAS

Thighs

PRODUCT

Asian Centella

Organic Silica

Caffeine

QUANTITY / AREA

4 - 6 ml

10 ml

2 ml

AREAS

Thighs



MIX 5 CLASSIC PRODUCT

Caffeine

L-Carnitine

Organic Silica & DMAE

Sodium Piruvate

OUANTITY / AREA

1 ml

4 ml

4 ml 1 ml AREAS

Buttocks

MIX 6 CLASSIC PRODUCT

Caffeine

L-Carnitine

Rutin & Meliot Extract

Organic Silica & DMAE

QUANTITY / AREA

1 ml

1 ml

4 ml

1 ml

4 ml

AREAS

Thighs

MIX 7 CLASSIC PRODUCT

Atichoke Extract

L-Carnitine

Rutin & Meliot Extract

Organic Silica & DMAE

QUANTITY / AREA

3 ml

3 ml

1 ml

3 ml

AREAS

Thighs

MIX 8 CLASSIC PRODUCT

Caffeine

Rutin & Meliot Extract

L-Carnitine

Amino Acids

QUANTITY / AREA

1 ml

2 ml

3 ml

2 ml

AREAS

MIX 9 CLASSIC PRODUCT

Caffeine

L-Carnitine

Asian Centella

OUANTITY / ARFA

1 ml

5 ml

2 ml

AREAS

Abdomen

MIX 10 CLASSIC PRODUCT

Artichoke Extract

L-Carnitine

Asian Centella

QUANTITY / AREA

4 ml

4 ml

2 ml

AREAS

Abdomen

MIX 11 VASCULAR

Asian Centella

Rutin & Melilot Extract

(Caffeine)

Organic Silica

4 ml

4 ml

2 ml

5 ml

Thighs

PRODUCT

Asian Centella

Rutin & Melilot Extract

Caffeine

L-Carnitine

QUANTITY / AREA

2 ml

4 ml

2 ml

7′5 ml

AREAS

Thighs

MIX 13 VASCULAR

PRODUCT

Rutin & Melilot Extract

Asian Centella

Gingko Biloba

QUANTITY / AREA

2 ml

2 ml

5 ml

AREAS

Calfs

MIX 14 VASCULAR

Rutin & Melilot Extract

Organic Silica

Artichoke Extract

Sodium Pyruvate

4 ml

5 ml

5 ml

2 ml

AREAS

Thighs

MIX 15 CELLULITE

PRODUCT

BCN Adipo

QUANTITY / AREA

5 ml

AREAS

Arms Thighs

Buttocks

PRODUC

BCN Adipo

Artichoke extr.

Sodium Pyruvate

3 ml

2 ml

2 ml

AREAS

Arms

Thighs

Buttocks

MIX 17 CELLULITE PRODUCT

BCN Adipo

BCN ECQ10

Gingko Biloba

QUANTITY / AREA

3 сс

2 cc

2 cc (or Sodium Pyruvate)

AREAS

Arms

Thinghs Buttocks

SESSIONS

ADDDOV OLIMITITIES

DEVICES

First 8 weeks: 1-2 weekly sessions | Following 4-8 weeks: 1 fortnightly session | Monthly maintenance session

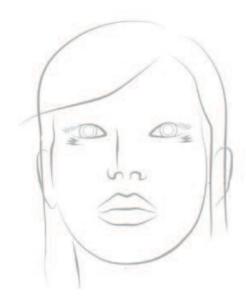
Thighs [7-15 ml/side] \cdot Buttocks [7-15 ml] \cdot Abdomen [7-12 ml] \cdot Calfs [5-8 ml/side] \cdot Love handles [5-7 ml/side]

electroporation, iontophorese, ultrasound, thermotherapy, vacotherapy, galvanic & continous currents, radiofrequency, dermal roller, etc.



EYE AREA

Protocols for transdermal delivery



- 1. Make an abrasion or mechanical peel of the area to be treated in order to remove keratinocytes and increase skin permeability
- 2. Cleanse with non-alcoholic product
- 3. Apply mixture by dropping little quantity out of the syringe only over a small area until complete absorption, move on with the next area. Respect the time indicated by your device manufacturer. If your device needs a conductor gel, mix the solution to it or apply first the gel over the area and drop the mixture.
- 4. Finishing the treatment remove product remaining.
- 5. Apply post cream. Recommend maintenance with MesoAge and MesoVita. Inform patient about Ageing related issues as nutrition, smoking, sun exposure and balanced life style.
- 6. Register in the patient chart the mixture used, the area treated and other observations.

Create most appropriate mixture individually for your client's skin problem. Mixtures quantities can be changed according to the treated area and the system used.

DARK EYES <u>CIRCLES</u>

Ginkgo Biloba

Caffeine

QUANTITY / AREA

2 ml

2 ml

Eyes

Argireline

Hyarulonic Acid 3,5%

Vitamin A

QUANTITY / AREA

2 ml

2 ml

2 ml

AREAS

Eyes

Frown

PRODUCT

BCN Base

Argireline

3 ml

2 ml

Forehead

Glabella

Periorbital area

Upper lip



MIX 4 DARK EYE CIRCLES PRODUCT
QUANTITY / AREA
AREAS

BCN Base
3 ml
Caffeine
1 ml
Gingko Biloba
1 ml

SESSIONS

APPROX OF INNITITIES

DEVICES

First 4 weeks: 1-2 weekly sessions | Following 4-8 weeks: 1 fortnightly session | Monthly maintenance session

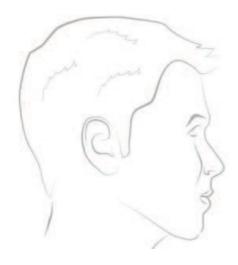
Eyes [2-3 ml]

electroporation, iontophorese, ultrasound, thermotherapy, vacotherapy, galvanic & continous currents, radiofrequency, dermal roller, etc.



HAIR LOSS

Protocols for transdermal delivery



- 1. Make an abrasion or mechanical peel of the area to be treated in order to remove keratinocytes and increase skin permeability
- 2. Cleanse with non-alcoholic product
- 3. Apply mixture by dropping little quantity out of the syringe only over a small area until complete absorption, move on with the next area. Respect the time indicated by your device manufacturer. If your device needs a conductor gel, mix the solution to it or apply first the gel over the area and drop the mixture.
- 4. Finishing the treatment remove product remaining.
- 5. Apply post cream. Recommend maintenance with MesoAge and MesoVita. Inform patient about Ageing related issues as nutrition, smoking, sun exposure and balanced life style.
- 6. Register in the patient chart the mixture used, the area treated and other observations.

Create most appropriate mixture individually for your client's skin problem. Mixtures quantities can be changed according to the treated area and the system used.

MIX 1

Biotin

PRODUCT

Biotin

Dexpanthenol

Trace Elements

Amino Acids Complex

2 ml

4 ml 2 ml

2 ml

QUANTITY

2 ml

3 ml

2 ml 2 ml

Scalp

Scalp

MIX 3

MIX 2

PRODUCT

Dexpanthenol

Dexpanthenol

Asian Centella

Organic Silica

Polyvitamins

Asian Centella

QUANTITY / AREA

3 ml

2 ml 2 ml AREAS

Scalp

MIX 4

Biotin

Dexpanthenol Ginkgo Biloba

2 ml

3 ml

3 ml

Scalp

BCN Scalp

5 ml



MIX 6 ALOPECIA PRODUCT

BCN Scalp

Organic Silica Asian Centella QUANTITY / AREA

5 ml

2 ml 2 ml AREAS

MIX 7

PRODUCT

BCN Scalp

X-DNA gel Asian Centella 2 ml

2,5 ml (or DNA liquid)

2 ml

AREAS

MIX 8 ALOPECIA PRODUCT

BCN Scalp

BCB Base

QUANTITY / AREA

5 ml

3 ml

AREAS

VDDBUX ULIVILLIES

SESSIONS

DEVICES

First 4 weeks: 1-2 weekly sessions

Following 4-8 weeks: 1 fortnightly session

Monthly maintenance session

Face [7-15 ml]

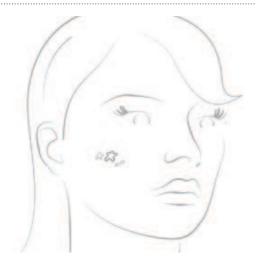
Neck & décolleté [5-10 ml]

· Both hands [3 ml]

electroporation, iontophorese, ultrasound, thermotherapy, vacotherapy, galvanic & continous currents, radiofrequency, dermal roller, etc.



HYPERPIGMENTATIONS / WHITENING Protocols for transdermal delivery



- 1. Make an abrasion or mechanical peel of the area to be treated in order to remove keratinocytes and increase skin permeability
- 2. Cleanse with non-alcoholic product
- 3. Apply mixture by dropping little quantity out of the syringe only over a small area until complete absorption, move on with the next area. Respect the time indicated by your device manufacturer. If your device needs a conductor gel, mix the solution to it or apply first the gel over the area and drop the mixture.
- 4. Finishing the treatment remove product remaining.
- 5. Apply high sunscreen, recommend pre and post maintenance with Mesoblanche melano treatment. Inform patient about adequate sun protection and exposure risks.
- 6. Register in the patient chart the mixture used, the area treated and other observations.

Create most appropriate mixture individually for your client's skin problem Mixtures quantities can be changed according to the treated area and the system used

MIX 1

MIX 2

MIX 4

MIX 3

MIX 5

PRODUCT

Glutathione Vitamin C

Sodium Pyruvate

Glutathione

Glycolic Acid

Glutathione Vitamin C

Glycolic Acid

Glutathione Vitamin C

Sodium Pyruvate

Glutathione Glycolic Acid

Vitamin C

QUANTITY / AREA

5 ml 2′5 ml

2 ml

5 ml

2′5 ml

2 ml

1 ml

1 ml

1 ml

1 ml

2 ml

2 ml

Neck

Decollete or hands

Neck

Decollete or hands

Face

MIX 6

PRODUCT

QUANTITY / AREA

AREAS

BCN Melano

5 ml

Face & Body

MIX 7

PRODUCT

BCN Melano **BCN** Base

QUANTITY / AREA

5 ml 3 ml

AREAS

Face Neck

Cleavage

Hands

First 8 weeks: 1-2 weekly sessions

Following 4-8 weeks: 1 fortnightly session

Thighs [7-15 ml/side] · Buttocks [7-15 ml] · Abdomen [7-12 ml] · Calfs [5-8 ml/side] · Love handles [5-7 ml/side]

electroporation, iontophorese, ultrasound, thermotherapy, vacotherapy, galvanic & continous currents, radiofrequency, dermal roller, etc.



LIPOLYSIS / LOCALIZED FAT Protocols for transdermal delivery



- 1. Make an abrasion or mechanical peel of the area to be treated in order to remove keratinocytes and increase skin permeability
- 2. Cleanse with non-alcoholic product
- 3. Apply mixture by dropping little quantity out of the syringe only over a small area until complete absorption, move on with the next area. Respect the time indicated by your device manufacturer. If your device needs a conductor gel, mix the solution to it or apply first the gel over the area and drop the mixture.
- 4. Finishing the treatment remove product remaining.
- 5. Apply post cream. Recommend maintenance with MesoCell. Inform patient about Cellulite related issues as nutrition, smoking, physical exercise, proper hydration.
- 6. Register in the patient chart the mixture used, the area treated and other observations.

Create most appropriate mixture individually for your client's skin problem. Mixtures quantities can be changed according to the treated area and the system used.

MIX 1

PRODUCT

Phosphatidylcholine

L-Carnitine

5 ml

5 ml

Thighs Abdomen

MIX 2

PRODUCT

Phosphatidylcholine

L-Carnitine

Artichoke Extract

(Organic Silica)

QUANTITY / ARE

5 ml

5 ml

5 ml

5 ml

AREAS

Thighs

(Abdomen)

MIX 3

Phosphatidylcholine

L-Carnitine

Organic Silica & DMAE

5 ml

5 ml

5 ml



MIX 4

PRODUCT

Phosphatidylcholine

L-Carnitine

Amino Acids Complex

OUANTITY / AREA

4 ml

4 ml 2 ml AREAS

General fat

MIX 5

PRODUCT

Phosphatydilcholine

L-Carnitine

Asian Centella

Organic Silica & DMAE

OUANTITY / AREA

3 ml

3 ml

2 ml

2 ml

AREAS

Abdomen

MIX 6

PRODUCT

Phosphatydilcholine

L-Carnitine

Asian Centell

QUANTITY / AREA

4 ml

4 ml

2 ml

AREAS

Buttocks

Thighs

Double Chin

LOCALISED FAT DEPOSITS

PRODUCT

BCN Adipo Forte

QUANTITY / AREA

10 ml

AREAS

Double chin Abdomen

Knees

LOCALISED FAT DEPOSITS

PRODUCT

BCN Adipo Forte

Phosphatydilcholine

QUANTITY / AREA

5 ml

5 ml

AREAS

Double chin

Abdomen

Knees

MIX 9 LOCALISED FAT DEPOSITS PRODUCT

BCN Adipo

BCN ECQ10

Sodium Pyruvate

QUANTITY / AREA

5 ml

3 ml

2 ml

AREAS

Double chin

Abdomen

Knees

SESSIONS

APPROX QUANTITIES

DEVICES

First 8 weeks: 1-2 weekly sessions | Following 4-8 weeks: 1 fortnightly session | Monthly maintenance session

Thigh [7-15 ml/side] \cdot Buttocks [7-15 ml] \cdot Abdomen [7-12 ml] \cdot Calfs [5-8 ml/side] \cdot Love handles [5-7 ml/side]

electroporation, iontophorese, ultrasound, thermotherapy, vacotherapy, galvanic & continous currents, radiofrequency, dermal roller, etc.



MESOLIFT & AGING Protocols for transdermal delivery



- 1. Make an abrasion or mechanical peel of the area to be treated in order to remove keratinocytes and increase skin permeability
- 2. Cleanse with non-alcoholic product
- 3. Apply mixture by dropping little quantity out of the syringe only over a small area until complete absorption, move on with the next area. Respect the time indicated by your device manufacturer. If your device needs a conductor gel, mix the solution to it or apply first the gel over the area and drop the mixture.
- 4. Finishing the treatment remove product remaining.
- 5. Apply post cream. Recommend maintenance with MesoAge and MesoVita. Inform patient about Ageing related issues as nutrition, smoking, sun exposure and balanced life style.
- 6. Register in the patient chart the mixture used, the area treated and other observations.

Create most appropriate mixture individually for your client's skin problem. Mixtures quantities can be changed according to the treated area and the system used.

MIX 1

Asian Centella

Vitamin C

Hyaluronic Acid 3.5% (diluted)

2 ml

5 ml

2,5 ml (or HA 2%))

Face

Decollete, neck and hands can be treated increasing the quantities

MIX 2

Hyaluronic Acid 3.5% (diluted) Organic Silica (& DMAE)

Vitamin C

X-ADN (diluted)

2,5 ml (or HA 2%))

5 ml

5 ml

3,5 ml

AREAS

Face

Neck

Decollete and hands can be treated increasing the quantities

MIX 3

PRODUCT

Organic Silica & DMAE

Hyaluronic Acid 3.5% (diluted)

Asian Centella

2,5 ml (or HA 2%))

Decollete, neck and hands can be treated increasing the quantities

MX 4

DMAE

X-ADN Gel (diluted)

Vitamin C

5 ml

2,5 ml

5 ml

Face

Neck

Decollete and hands can be treated increasing the quantities



MIX 5

PRODUCT

DMAE

Hyaluronic Acid 3.5% (diluted) Asian Centella QUANTITY / AREA

5 ml

2,5 ml

2 ml

AREAS

Face

Decollete, neck and hands can be treated increasing the quantities

MIX 6

PRODUCT

Asian Centella Vitamin C Organic Silica

Sodium Pyruvate

QUANTITY / AREA

2 ml 5 ml 5 ml

2 ml

AREAS

Face Neck Decollete

MIX 9 MOISTURISING PRODUCT

BCN Base

Polyvitamins

Trace Elements

QUANTITY / AREA

3 ml 2 ml

2 ml

AREAS

Face Neck

Cleavage

Hands

MIX 10 MESOLIET **PRODUCT**

BCN Base

DMAE

QUANTITY / AREA

3 ml

5 ml (not recomended around the eyes or forehead)

AREAS

Face

Neck

MIX 11 MESOLIFT PRODUCT

BCN Base BCN ECQ10

Polyvitamins

QUANTITY / AREA

3 ml

2,5 ml

AREAS

Face Neck

MIX 12

NATURE SKIN, SAGGED SKIN,
SUN DAMAGED, SMOKERS'

SKIN, MOISTURING

PRODUCT

BCN Base

QUANTITY / AREA

3 ml

ARFAS

Face

Neck

Cleavage

Hands

MIX 13 NATURE SKIN, SAGGED SKIN, SUN DAMAGED, SMOKERS' SKIN PRODUCT

BCN ECQ10

OUANTITY / AREA

3 ml

AREAS

Face Neck

Cleavage

Hands

NATURE SKIN, SAGGED SKIN, SUN DAMAGED, SMOKERS' SKIN, MOISTURING PRODUC

BCN Base

Polyvitamins

QUANTITY / AREA

3 ml

2 ml (or Trace Elements, or Amino Acids)

AREAS

Face

Neck

Cleavage

Hands

MIX 15 NATURE SKIN, SAGGED SKIN, SUN DAMAGED, SMOKERS' SKIN PRODUCT

BCN Base

BCN ECQ10

Vitamin C

Asian Centella

QUANTITY / AREA

3 ml

3 ml

2 ml

2 ml

AREAS

Face

Neck

Cleavage

Hands

MIX 16 NATURE SKIN, SAGGED SKIN, SUN DAMAGED, SMOKERS' SKIN PRODUCT

BCN Base

BCN ECQ10

Glutathione Asian Centella 3 ml

2 ml

3 ml

2 1111

2 ml

AKEAS

Face

Neck

Cleavage

Hands

SESSIONS

APPROX QUANTITIES

DEVICES

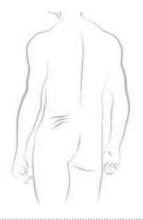
First 4 weeks: 1-2 weekly sessions | Following 4-8 weeks: 1 fortnightly session | Monthly maintenance session

Face [5-7 ml] · Neck & décolleté [5-10 ml] · Both hands [3 ml]

electroporation, iontophorese, ultrasound, thermotherapy, vacotherapy, galvanic & continous currents, radiofrequency, dermal roller, etc.



STRETCHMARKS / SCARS Protocols for transdermal delivery



- 1. Make an abrasion or mechanical peel of the area to be treated in order to remove keratinocytes and increase skin permeability
- 2. Cleanse with non-alcoholic product
- 3. Apply mixture by dropping out of syringe over the complete area until complete absorbtion respecting the time indicated by your device manufacturer. If your device needs a conductor gel, mix the solution to it or apply first the gel over the area and drop the mixture.
- 4. Apply hydrating cream if necessary

Create most appropriate mixture individually for your client's skin problem. Mixtures quantities can be changed according to the treated area and the system used

MIX 1

X-DNA

Glycolic Acid

Vitamin A

Dexpanthenol

QUANTITY / AREA

2,5 ml

2 ml 2 ml

3 ml

AREAS

Abdomen Buttocks

Thigh

MIX 2

PRODUCT

Dexpanthenol

Vitamin C

X-DNA

QUANTITY / AREA

4 ml

4 ml

2,5 ml

AREAS

Abdomen

MIX 3

X-DNA

Glycolic Acid

Vitamin A

Organic Silic & DMAE

2,5 ml

2 ml

2 ml

3 ml

AREAS

Breasts

MIX 4

X-DNA

Vitamin A

Glycolic Acid

QUANTITY / AREA

2 ml

2 ml

2 ml



PRODUCT QUANTITY / AREA X-DNA gel 2 ml MIX 5 Vitamin A 2 ml Glycolic Acid 2 ml Dexpanthenol 3 ml PRODUCT QUANTITY / AREA X-DNA 2 ml MIX 6 Glycolic Acid 2 ml Dexpanthenol 4 ml Amino Acids 2 ml PRODUCT QUANTITY / AREA AREAS BCN ECQ10 3 ml STRETCH MARKS PRODUCT QUANTITY / AREA AREAS MIX 8 STRETCH MARKS BCN ECQ10 3 ml BCN BASE 3 ml PRODUCT QUANTITY / AREA AREAS MIX 9 STRETCH MARKS **BCN ECQ10** 3 ml **BCN BASE** 3 ml Vitamin C 2 ml Glycolic Acid 2 ml PRODUCT QUANTITY / AREA AREAS BCN ECQ10 3 ml MIX 10 STRETCH MARKS BCN BASE 3 ml Vitamin A 2 ml Asian Centella 2 ccml PRODUCT QUANTITY / AREA **AREAS** BCN ECQ10 3 ml **BCN BASE** 3 ml 2 ml Dexpanthenol

Polyvitamins

2 ml

SESSIONS

APPROX QUANTITIES

DEVICES

First 8 weeks: 1-2 weekly sessions | Following 4-8 weeks: 1 fortnightly session | Monthly maintenance session

 $Thigh \ [7-15 \ ml/side] \ \cdot \ Buttocks \ [7-15 \ ml] \ \cdot \ Abdomen \ [7-12 \ ml] \ \cdot \ Calfs \ [5-8 \ ml/side] \ \cdot \ Love \ handles \ [5-7 \ ml/side]$

electroporation, iontophorese, ultrasound, thermotherapy, vacotherapy, galvanic & continous currents, radiofrequency, dermal roller, etc.